Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation.

(Stock Exchange Code 1961) June 6, 2019

To Shareholders with Voting Rights:

Tsutomu Hasegawa Representative Director and President SANKI ENGINEERING CO., LTD. 8-1, Akashicho, Chuo-ku, Tokyo

# NOTICE OF CONVOCATION OF

# THE 95th ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 95th Annual General Meeting of Shareholders of SANKI ENGINEERING CO., LTD. (the "Company"). The meeting will be held for the purposes as described below.

If you are unable to attend the meeting, you may exercise your voting rights by either of the methods below. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights by no later than 5:00 p.m. Japan time on Wednesday, June 26, 2019.

[Exercising Voting Rights in Writing]

Please indicate your proposals on the enclosed Voting Rights Exercise Form, and return it such that it arrives by the above deadline for exercise.

[Exercising Voting Rights via the Internet]

Please review the "Guide to Exercising Voting Rights via the Internet" on page 3 (Japanese version only), access the voting rights exercise website designated by the Company (https://www.web54.net), and enter your proposals by the above deadline for exercise, in accordance with the on-screen instructions.

1. Date and Time:	Thursday, June 27, 2019 at 10:00 a.m. Japan time (Reception opens: 9:00 a.m.)
2. Place:	Sakura Room, 4th Floor, Main Building, Imperial Hotel Tokyo 1-1, Uchisaiwai-cho 1-chome, Chiyoda-ku, Tokyo
3. Meeting Agenda:	
Matters to be reported	<ol> <li>The Business Report, Consolidated Financial Statements for the Company's 95th Fiscal Year (April 1, 2018 - March 31, 2019) and results of audits by the Accounting Auditor and the Audit &amp; Supervisory Board of the Consolidated Financial Statements</li> <li>Non-consolidated Financial Statements for the Company's 95th Fiscal Year (April 1, 2018 - March 31, 2019)</li> </ol>
Proposals to be resolved	1:
Proposal 1:	Appropriation of Surplus
Proposal 2:	Election of 12 Directors
Proposal 3:	Election of 2 Audit & Supervisory Board Members
Proposal 4:	Election of 1 Substitute Audit & Supervisory Board Member

1. English versions of this Notice of Annual General Meeting of Shareholders and the Reference Documents for the General Meeting of Shareholders will be posted on the Company's website (https://www.sanki.co.jp/).

<sup>2.</sup> Of the documents to be included in this notice of the General Meeting of Shareholders, the Notes to the Consolidated

Financial Statements and Notes to the Non-consolidated Financial Statements are posted on the Company's website (https://www.sanki.co.jp/) pursuant to laws and regulations as well as Article 16 of the Articles of Incorporation of the Company, and are therefore not provided in the Appendix of this notice of the General Meeting of Shareholders. The Consolidated Financial Statements and Non-consolidated Financial Statements described in the Appendix of this notice of the General Meeting of Shareholders are excerpt of the Consolidated Financial Statements and Non-consolidated Finacce Statements and Non-consolidated

- 3. Should the Appendix and the Reference Documents for the General Meeting of Shareholders require revisions, the revised versions will be posted on the Company's website (https://www.sanki.co.jp/).
- 4. When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.

# **Reference Documents for the General Meeting of Shareholders**

## **Proposals and References**

## **Proposal 1:** Appropriation of Surplus

The Company considers the return of profits to shareholders an important management policy. The Company recognizes its dividend policy as the foundation of its shareholder return policy, and has increased its dividends in accordance with its business performance while maintaining a basic policy of a stable dividend, and taking into consideration the balance of ongoing business development and short-term returns to shareholders.

As a result of comprehensively taking into consideration the consolidated performance for the fiscal year under review, the level of profits and shareholders' ongoing support, etc., the Company proposes a year-end dividend for the fiscal year under review as follows, in addition to a special dividend.

- 1. Items Related to the Year-end Dividend
- Items related to the allocation of dividend property to shareholders and its total amount 40 yen per common share of the Company (Including an ordinary dividend of 20 yen and a special dividend of 20 yen) Total of 2,383,738,480 yen
- (2) Effective date of the appropriation of surplus June 28, 2019

Furthermore, the Company paid an interim dividend of 20 yen per share, and therefore the total dividend for the fiscal year under review will be 60 yen per share.

- 2. Other matters concerning appropriation of surplus
- (1) Item and the amount of surplus to be decreased General reserve 15,000,000,000 yen
- (2) Item and the amount of surplus to be increased Retained earnings brought forward 15,000,000,000 yen

# Proposal 2: Election of 12 Directors

The terms of office of all Directors (12 Directors) will expire at the conclusion of this year's Annual General Meeting of Shareholders. Accordingly, the election of 12 Directors is proposed.

The candidates for Director are as follows:

No.		Name		Current positions and responsibilities	Attendance at the Board of Directors' meetings
1	Reappointed	Takuichi Kajiura		Director and Chairman Chair of the Board of Directors	100% (13/13)
2	Reappointed	Tsutomu Hasegawa		Representative Director and President	100% (13/13)
3	Reappointed	Nobuo Kumura		Representative Director and Executive Vice President; Chief Financial Officer	100% (13/13)
4	Reappointed	Hidemi Fujii		Representative Director and Executive Vice President; General Manager, General Affairs and Human Resources Division	100% (13/13)
5	Reappointed	Eiji Mitsuishi		Director; Senior Executive Officer; General Manager, Mechanical & Electrical Contracting Headquarters	100% (13/13)
6	Reappointed	Takashi Motomatsu		Director; Senior Executive Officer; General Manager, Plants & Machinery Systems Headquarters	92% (12/13)
7	Reappointed	Hirokazu Ishida		Director; Senior Executive Officer; General Manager, Management Planning Office	100% (13/13)
8	Reappointed	Masayuki Kudo		Director; Managing Executive Officer	100% (11/11)
9	Reappointed	Masato Komura		Director	100% (11/11)
10	Reappointed	Yukiteru Yamamoto	External Independent	External Director	100% (13/13)
11	Reappointed	Makoto Nukaga	External Independent	External Director	100% (13/13)
12	Reappointed	Kazuhiko Kashikura	External Independent	External Director	100% (11/11)

No.	Name		Past experience, positions, responsibilities,	Number of shares of the
110.	(Date of birth)		and significant concurrent positions	Company held
		April 1968	Joined the Company	Company nero
		June 2003	Director; Deputy General Manager, Air-Conditioning &	
		June 2005	Plumbing Division	
		June 2004	Managing Executive Officer; General Manager,	
			Air-Conditioning & Plumbing Division	
		April 2005	Managing Executive Officer; General Manager, Sales	
		1	Headquarters	
		June 2005	Senior Executive Officer; General Manager, Sales	
			Headquarters	
	Takuichi Kajiura	June 2007	Director; Senior Executive Officer; General Manager, Sales	
	(September 22, 1943)		Headquarters	
	(	April 2008	Director; Senior Executive Officer; General Manager,	83,200
	Reappointed	1.2010	Mechanical & Electrical Contracting Headquarters	
1	· · · · · · · · · · · · · · · · · · ·	April 2010	Representative Director and Executive Vice President; General Manager, Mechanical & Electrical Contracting Headquarters	
		April 2011	Representative Director and Executive Vice President	
		April 2012	Director	
		April 2012	Representative Director and President	
		April 2015	Representative Director and Chairman	
		April 2016	Representative Director and Chairman; Chair of the Board of	
		1	Directors	
		April 2017	Director and Chairman; Chair of the Board of Directors	
			To present	
	Reason for nomination	n		
			neing the functions of the Board of Directors as Chair of the Board of	
	as Non-executive Dire	ector. In addition	, he is demonstrating his outstanding skills in activities of various eco	onomic
	as Non-executive Dire organizations. The Co	ector. In addition mpany has judge	, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com	onomic
	as Non-executive Dire organizations. The Co	ector. In addition ompany has judge ace, and has there	, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director.	onomic
	as Non-executive Dire organizations. The Co	ector. In addition ompany has judge ace, and has there April 1975	, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director. Joined the Company	onomic
	as Non-executive Dire organizations. The Co	ector. In addition ompany has judge ace, and has there	, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch,	onomic
	as Non-executive Dire organizations. The Co	ector. In addition ompany has judge ace, and has there April 1975 June 2008	, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters	onomic
	as Non-executive Dire organizations. The Co	ector. In addition ompany has judge ace, and has there April 1975	, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com- efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy	onomic
	as Non-executive Dire organizations. The Co	ector. In addition ompany has judge ace, and has there April 1975 June 2008 April 2009	, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters	onomic
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	as Non-executive Dire organizations. The Co its corporate governar	ector. In addition ompany has judge ace, and has there April 1975 June 2008 April 2009	, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch,	onomic pany to enhance
	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953)	ector. In addition ompany has judge ace, and has there April 1975 June 2008 April 2009 April 2010	, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales	onomic
	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012	<ul> <li>, he is demonstrating his outstanding skills in activities of various eco ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division</li> </ul>	onomic pany to enhance
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953)	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales</li> </ul>	onomic pany to enhance
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953)	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division</li> </ul>	onomic pany to enhance
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953)	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012	, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com- efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General	onomic pany to enhance
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953)	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012 April 2013	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com effore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch, Senior Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General Manager, Mechanical &amp; Electrical Contracting Headquarters</li> </ul>	onomic pany to enhance
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953)	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012	, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com- efore nominated him as a candidate for Director. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch, Senior Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General Manager, Mechanical & Electrical Contracting Headquarters Representative Director and President	onomic pany to enhance
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953) Reappointed	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012 April 2013 April 2013	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com effore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch, Senior Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General Manager, Mechanical &amp; Electrical Contracting Headquarters</li> </ul>	onomic pany to enhance
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2	as Non-executive Dire organizations. The Cc its corporate governar Tsutomu Hasegawa (March 4, 1953) Reappointed Reason for nominatio Mr. Tsutomu Hasegaw	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012 June 2012 April 2013 April 2015 n wa has continual	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General Manager, Mechanical &amp; Electrical Contracting Headquarters Representative Director and President To present</li> </ul>	pany to enhance 25,200
2	as Non-executive Dire organizations. The Cc its corporate governar Tsutomu Hasegawa (March 4, 1953) Reappointed Reason for nominatio Mr. Tsutomu Hasegawa as Representative Dire	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012 June 2012 April 2013 April 2015 n wa has continual ector and Preside	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com- efore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General Manager, Mechanical &amp; Electrical Contracting Headquarters Representative Director and President To present</li> </ul>	25,200 e overall Group vorkstyle
2	as Non-executive Dire organizations. The Co its corporate governar Tsutomu Hasegawa (March 4, 1953) Reappointed Reason for nominatio Mr. Tsutomu Hasegav as Representative Dire reforms, placing import	ector. In addition ompany has judge April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012 June 2012 April 2013 April 2015 n wa has continual ector and Preside ortance on commu	<ul> <li>, he is demonstrating his outstanding skills in activities of various ecc ed that his excellent experience and insights are essential for the Com efore nominated him as a candidate for Director.</li> <li>Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical &amp; Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch, Mechanical &amp; Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General Manager, Mechanical &amp; Electrical Contracting Headquarters Representative Director and President To present</li> </ul>	25,200 e overall Group vorkstyle ctive personality

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held	
3	Nobuo Kumura (November 1, 1949) Reappointed	April 1972 June 2005 April 2008 April 2009 April 2011 April 2013 June 2013 June 2014 April 2015 April 2017 August 2018 <responsibilities CSR Promotion Estate Business 6</responsibilities 	Division, Chief Cost Inspector Office, Accounting Division, Real	24,800	
	Reason for nomination Mr. Nobuo Kumura has many years of experience in operation and division management of the facilities construction business. With such a foundation, he currently assists the President as Representative Director and Executive Vice President, and as Chief Financial Officer on a continuous basis and has responsibility for the CSR promotion departments and accounting departments. The Company has judged that his above experience and abundant insights are essential for the Company to enhance its corporate governance, and has therefore nominated him as a candidate for Director.				

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held	
4	Hidemi Fujii (January 1, 1951) Reappointed	April 1973 June 2006 April 2008 March 2010 April 2010 March 2012 April 2012 April 2013 June 2013 June 2014 April 2015 April 2017 April 2019 <responsibilities Information System</responsibilities 	Joined the Company Executive Officer; General Manager, Chugoku Branch Office Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Retired from the Company Representative Director and President, Sanki Techno Support Co., Ltd. Retired from Sanki Techno Support Co., Ltd. Managing Executive Officer; General Manager, Tokyo Branch, the Company Managing Executive Officer; General Manager, Tokyo Branch (in Charge of East Japan) Director; Managing Executive Officer; General Manager, Tokyo Branch (in Charge of East Japan) Director; Managing Executive Officer; Deputy General Manager, Mechanical & Electrical Contracting Headquarters (Supervising East Japan and West Japan) Director; Senior Executive Officer; General Manager, Mechanical & Electrical Contracting Headquarters Representative Director and Executive Vice President Representative Director and Executive Vice President Representative Director and Executive Vice President Representative Director and Executive Vice President; General Manager, General Affairs and Human Resources Division To present	19,400	
	Reason for nomination Mr. Hidemi Fujii has many years of experience in division management of the facilities construction business of the Group. With such a foundation, he currently assists the President as Representative Director and Executive Vice President on a continuous basis and has responsibility for general affairs and human resources department, and information systems department. The Company has judged that his above experience and abundant insights are essential to continuous growth of the Company, and has therefore nominated him as a candidate for Director.				

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held	
5	Eiji Mitsuishi (February 24, 1952) Reappointed Reason for nominatio	Management & I	Joined the Company Executive Officer; Deputy General Manager, Chubu Branch Managing Executive Officer; General Manager, Chubu Branch Senior Executive Officer; General Manager, Mechanical & Electrical Contracting Headquarters Director; Senior Executive Officer; General Manager, Mechanical & Electrical Contracting Headquarters To present s> Electrical Contracting Headquarters, Labor Safety, Health, Quality Environment Promotion Office	22,700	
	Mr. Eiji Mitsuishi has many years of experience in operation and division management of the facilities construction business. With such a foundation, he currently demonstrates his excellent management skills as the person responsible for mechanical & electrical contracting departments. The Company has judged that his above experience and management skills are essential for the Company to further enhance corporate value, and has therefore nominated him as a candidate for Director.				
6	Takashi Motomatsu (February 1, 1953) Reappointed	April 1976 April 2012 October 2012 June 2014 April 2015 June 2015 April 2018 <responsibilities Plants &amp; Machin</responsibilities 	Joined the Company Executive Officer; Deputy General Manager, Environmental Systems Administration Division Executive Officer; General Manager, Environmental Systems Administration Division Managing Executive Officer; General Manager, Plants & Machinery Systems Headquarters; General Manager, Environmental Systems Administration Division Managing Executive Officer; General Manager, Plants & Machinery Systems Headquarters Director; Managing Executive Officer; General Manager, Plants & Machinery Systems Headquarters Director; Senior Executive Officer; General Manager, Plants & Machinery Systems Headquarters Director; Senior Executive Officer; General Manager, Plants & Machinery Systems Headquarters To present s>	14,600	
	Reason for nomination Mr. Takashi Motomatsu has many years of experience in operation and division management of the environmental systems business. With such a foundation, he currently has responsibility for the machinery systems administration departments and environmental systems administration departments. The Company has judged that his above experience and excellent management skills are essential for the Company to further enhance corporate value, and has therefore nominated him as a candidate for Director.				

No.	Name (Date of birth)	Past experience, positions, responsibilities, and significant concurrent positions	sh	Number of ares of the mpany held		
7	Hirokazu Ishida (January 22, 1959) <u>Reappointed</u>	April 1983Joined the CompanyApril 2012Executive Officer; Deputy General Manager, Sales Administration DivisionApril 2013Executive Officer; General Manager, Hokkaido Branch ( Managing Executive Officer; General Manager, Sales Administration Division, Mechanical & Electrical Contr HeadquartersJune 2017Director; Managing Executive Officer; General Manager Administration Division, Mechanical & Electrical Contr HeadquartersApril 2018Director; Senior Executive Officer; General Manager, Management Planning Office To present <responsibilities>Management Planning Office</responsibilities>	Office racting r, Sales	19,200		
	Mr. Hirokazu Ishida l business. He is currer Office and is significa that his past experience	Reason for nomination Mr. Hirokazu Ishida has many years of experience in operation and division management of the facilities construction business. He is currently involved in overall management of the Group as General Manager of the Management Planning Office and is significantly contributing to the enhancement of the Company's corporate value. The Company has judged that his past experience and insights into business management of the Group are essential to the further development of the Company, and has therefore nominated him as a candidate for Director.				
8	Masayuki Kudo (June 27, 1959) Reappointed Reason for nominatio	April 1985Joined the CompanyJune 2014Executive Officer; General Manager, Facility Systems DApril 2017Managing Executive Officer; Deputy General Manager, Mechanical & Electrical Contracting HeadquartersApril 2018Managing Executive OfficerJune 2018Director; Managing Executive Officer To present <responsibilities>Facility Systems Division, International Business Division</responsibilities>		7,800		
	Mr. Masayuki Kudo has abundant operational experience including overseas as an engineer in the facilities construction business. In addition, he has experienced division management in the facility systems business for many years, and has full knowledge regarding business of both related departments. With such a foundation, he is currently demonstrating his outstanding skills as an officer responsible for international business, and facility systems. The Company has judged that his experience in the Company and insights are essential to management of the Company, and has therefore nominated him as a candidate for Director.					

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
9	Masato Komura (July 12, 1947) Reappointed	April 1971 July 1997 April 2000 January 2004 November 2005 June 2006 June 2007 April 2012 June 2012 June 2014 June 2018	Joined Meiji Life Insurance Company Director; General Manager, Finance Division, Meiji Life Insurance Company Executive Managing Director, Meiji Life Insurance Company Senior Executive Director; General Manager, Asset Management Division, Meiji Yasuda Life Insurance Company Retired from Meiji Yasuda Life Insurance Company Representative Director and Chairman, TOWA KOSAN Retired from TOWA KOSAN Director; Senior Executive Officer; General Manager, CSR Promotion Division, the Company Director Director; Senior Executive Officer; General Manager, CSR Promotion Division Full-time Audit & Supervisory Board Member Director To present	41,400
	thorough knowledge a a real estate managen departments and CSR corporate governance	has worked at an as regarding finance an ent subsidiary and promotion departn since June 2014 with t operational experi	set management division of a life insurance company for many yea nd accounting. In addition, at the Company, he has experienced the served as an officer responsible for environmental systems adminis nents and has broad insight. Furthermore, he has contributed to the hen he assumed office as full-time Audit & Supervisory Board Mer ence and insight, the Company has nominated him again as a candi	management of stration enhancement of nber. In order
10	Yukiteru Yamamoto (June 3, 1953) <u>External</u> Independent Officer Reappointed	April 1977 June 2008 April 2009 April 2012 June 2013 June 2014 April 2015 March 2017	Joined MITSUI LIFE INSURANCE MUTUAL COMPANY Director; Managing Executive Officer, MITSUI LIFE INSURANCE COMPANY LIMITED Representative Director and President; Chief Operating Officer; General Manager, Operational Improvement Promotion Division Representative Director and President; Chief Operating Officer Special Advisor External Director, the Company To present Advisor, MITSUI LIFE INSURANCE COMPANY LIMITED Retired from MITSUI LIFE INSURANCE COMPANY LIMITED	5,500
	INSURANCE COMP Federation from Aug	oto has served in po PANY LIMITED, w 1st 2013 to March 2	ositions including Representative Director and President of MITSU yas also active as an Executive Member of the Policy Board of the J 2017, and he thus possesses abundant operational experience and wa nent. In order to utilize his experience and insight developed throug	apan Business ide-ranging

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
11	Makoto Nukaga (December 21, 1946) External Independent Officer Reappointed	April 1970 May 1988 May 1990 May 1991 May 1992 September 1994 March 1996 October 1997 June 1998 June 2010 December 2010 January 2011 September 2015 June 2016	Joined The Bank of Japan Manager, Overseas Research Section, Research and Statistics Department Manager, Management Planning Section, Management Administration Department Manager, General Affairs Section, International Department General Manager, Niigata Branch Examiner, Examination Department General Manager, Kobe Branch Retired from The Bank of Japan Director and Vice President, Chibagin Research Institute Corporation Director and President Director and Chairman Retired from Chibagin Research Institute Corporation President, Organization for Workers' Retirement Allowance Mutual Aid Retired from Organization for Workers' Retirement Allowance Mutual Aid External Director, the Company To present	8,600
	in addition to serving Organization for Wor and wide-ranging kno	worked at The Bank as Director and Pre kers' Retirement A owledge. In order to	to present to present to of Japan for many years, and served in managerial positions in ke esident of Chibagin Research Institute Corporation and President of llowance Mutual Aid, etc., and he thus possesses abundant operation utilize his experience and insight developed through this backgrout candidate for External Director.	the onal experience
12	Kazuhiko Kashikura (April 13, 1954) External Independent Officer Reappointed Reason for nominatio	April 1977 June 2005 April 2008 May 2008 May 2013 June 2013 June 2017 June 2018	Joined Mitsui Bank Co., Ltd. Executive Officer; General Manager, Operations Audit Division, Sumitomo Mitsui Banking Corporation Executive Officer Retired from Sumitomo Mitsui Banking Corporation Representative Director and President, SMBC Staff Service Co., Ltd. Retired from SMBC Staff Service Co., LTD. Representative Director and President, SMBC Finance Service Co., Ltd. Representative Director and Chairman External Director, the Company To present Retired from the position of Representative Director and Chairman, SMBC Finance Service Co., Ltd.	600
	Mr. Kazuhiko Kashik the same group comp	ura has served as E anies and he thus ha and insight develop	xecutive Officer of Sumitomo Mitsui Banking Corporation and a to as abundant experience and broad insight in corporate management bed through this background, the Company has nominated him again	. In order to

(Notes) 1. There are no special interests between the candidates and the Company.

2. (1) Mr. Yukiteru Yamamoto, Mr. Makoto Nukaga, and Mr. Kazuhiko Kashikura are candidates for External Director.

- (2) The Company has registered Mr. Yukiteru Yamamoto, Mr. Makoto Nukaga, and Mr. Kazuhiko Kashikura with the Tokyo Stock Exchange as Independent Officers with no possibility of a conflict of interest occurring with general shareholders, whose designation is required by the Exchange. If they are reappointed and assume office as Directors, they will contribute to be Independent Officers.
- 3. Number of years since candidates for External Director were appointed External Director
  - (1) Mr. Yukiteru Yamamoto's term in office as External Director will be five years at the conclusion of this General Meeting of Shareholders.
  - (2) Mr. Makoto Nukaga's term in office as External Director will be three years at the conclusion of this General Meeting

of Shareholders.

- (3) Mr. Kazuhiko Kashikura's term in office as External Director will be one year at the conclusion of this General Meeting of Shareholders.
- 4. Liability limitation agreements with candidates for Director

The Company has entered into agreements with Mr. Takuichi Kajiura, Mr. Masato Komura, Mr. Yukiteru Yamamoto, Mr. Makoto Nukaga, and Mr. Kazuhiko Kashikura to limit their liabilities as provided for in Article 423, Paragraph 1, of the Companies Act, and the maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations.

#### **Proposal 3:** Election of 2 Audit & Supervisory Board Members

The terms of office of Audit & Supervisory Board Members Takeo Inokuchi and Mamoru Norisada will expire at the conclusion of this year's Annual General Meeting of Shareholders. Accordingly, the election of 2 Audit & Supervisory Board Members is proposed.

Furthermore, the Audit & Supervisory Board has given its approval to this proposal.

		Past experience, positions and significant concurrent positions		shares of the Company held		
	Yutaka Atomi December 5, 1944) External Independent Officer Newly appointed	M June 1988 V February 1989 R F July 1992 L M October 1992 P M April 1998 V April 2004 D April 2010 P April 2010 P April 2018 P Significant concur President Emeritus,		None		
	Reason for nomination					
	Mr. Yutaka Atomi has been long engaged in education and research at universities, served in positions including President of Kyorin University, and he thus possesses deep insight and abundant experience regarding university management. In					
or	order to utilize his experience and insight developed through this background to audit the Company from an objective and					
			d him as a candidate for External Audit & Supervisory Board Me			
			experience of being involved in corporate management other that			
	Supervisory Board Me		mpany believes that he will be able to execute the duties as an E	xternal Audit &		

The candidates for Audit & Superv	isory Board Member are as follows:

No.	Name (Date of birth)		Past experience, positions and significant concurrent positions	Number of shares of the Company held	
2	Toshiaki Egashira (November 30, 1948) External Independent Officer Newly appointed		Joined Taisho Marine & Fire Insurance Co., Ltd. Representative Director and President, Mitsui Sumitomo Insurance Company, Limited Representative Director and President, Mitsui Sumitomo Insurance Group Holdings, Inc. Representative Director, President & CEO, MS&AD Insurance Group Holdings, Inc. Representative Director, Chairman of the Board, Mitsui Sumitomo Insurance Company, Limited Representative Director and Executive Officer, MS&AD Insurance Group Holdings, Inc. Representative Director, MS&AD Insurance Group Holdings, Inc. Director, Standing Advisor, Mitsui Sumitomo Insurance Company, Limited Standing Advisor, Mitsui Sumitomo Insurance Company, Limited To present current positions> ; Mitsui Sumitomo Insurance Company, Limited Mitsui Fudosan Co., Ltd.	None	
	Reason for nomination Mr. Toshiaki Egashira has served in positions including Representative Director and President of Mitsui Sur Insurance Company, Limited, and he thus possesses abundant operational experience and wide-ranging know regarding corporate management. In order to utilize his experience and insight developed through this backg the Company from an objective and fair standpoint, the Company has nominated him as a candidate for Extern				

Supervisory Board Member.

(Notes) 1. Special interests between the candidates and the Company

Mr. Yutaka Atomi is serving concurrently as President Emeritus of Kyorin University, with which the Company has transactions including a facilities construction subcontracting agreement.

Mr. Toshiaki Egashira is serving concurrently as Standing Advisor of Mitsui Sumitomo Insurance Company, Limited, with which the Company has transactions including a facilities construction subcontracting agreement and nonlife insurance agreement.

- 2. (1) Mr. Yutaka Atomi and Mr. Toshiaki Egashira are candidates for External Audit & Supervisory Board Member and fulfill the criteria in the Independence Standards for External Officers established by the Company, as in the most recent three fiscal years, transactions with Kyorin University and Mitsui Sumitomo Insurance Company, Limited described in the above (Note) 1. accounted for a maximum of 0.73% and 0.14% of consolidated net sales, respectively.
  - (2) If Mr. Yutaka Atomi and Mr. Toshiaki Egashira are appointed and assume office as Audit & Supervisory Board Members, the Company intends to register them with the Tokyo Stock Exchange as Independent Officers with no possibility of a conflict of interest occurring with general shareholders, whose designation is required by the Exchange.

3. Liability limitation agreements with candidates for Audit & Supervisory Board Members.

If Mr. Yutaka Atomi and Mr. Toshiaki Egashira are appointed and assume office as Audit & Supervisory Board Members, the Company intends to enter into agreements with them to limit their liabilities as provided for in Article 423, Paragraph 1, of the Companies Act, and the maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations.

## Proposal 4: Election of 1 Substitute Audit & Supervisory Board Member

Substitute Audit & Supervisory Board Member Takaya Abe was elected at the 94th Annual General Meeting of Shareholders held on June 27, 2018, and the effectiveness of his election will expire at the conclusion of this year's Annual General Meeting of Shareholders. Therefore, in order to prepare for cases where the number of Audit & Supervisory Board Members falls below prescribed by laws and regulations, the Company proposes the election of Mr. Takaya Abe as a substitute Audit & Supervisory Board Member. Furthermore, the Audit & Supervisory Board has given its approval to this proposal.

Name (Date of birth)		Past experience, positions and significant concurrent positions	Number of shares of the Company held
Takaya Abe (February 19, 1952) External Independent Officer Reappointed	January 1982 April 1984 May 1995 May 2001 July 2010 June 2014 July 2014 <significant conc<br="">Certified public</significant>	Joined Shinwa Audit Corporation Registered as certified public accountant Partner, Asahi Audit Corporation Representative Partner Partner, KPMG AZSA LLC Retired from KPMG AZSA LLC Established Abe Certified Public Accountant Office To present current position> c accountant (Abe Certified Public Accountant Office)	None

### The candidate for Substitute Audit & Supervisory Board Member is as follows:

Reason for nomination

In order to utilize Mr. Takaya Abe's expertise and experience, etc. developed as a certified public accountant to strengthen the audit systems of the Company, the Company has nominated him as a candidate for substitute External Audit & Supervisory Board Member.

(Notes) 1. There are no special interests between the candidate and the Company.

2. (1) The candidate is a candidate for substitute External Audit & Supervisory Board Member.

(2) If Mr. Takaya Abe assumes office as Audit & Supervisory Board Member, the Company intends to register him with the Tokyo Stock Exchange as Independent Officer with no possibility of a conflict of interest occurring with general shareholders, whose designation is required by the Exchange.

3. Liability limitation agreements with the candidate for substitute External Audit & Supervisory Board Member If Mr. Takaya Abe is appointed as Audit & Supervisory Board Member, the Company intends to enter into an agreement with him to limit his liability as provided for in Article 423, Paragraph 1 of the Companies Act, and the maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations.

### <Reference>

[Policy on nomination of a candidate for Director and Audit & Supervisory Board Member]

The Company established the "Sanki Engineering Corporate Governance Guidelines" and stipulated a policy about nomination of a candidate for Director and Audit & Supervisory Board Member as follows.

1. Candidates for Director

(Policy on nomination of candidates for Director)

- (1) The Board of Directors shall nominate as a candidate for Director a person who has abundant operational experience and knowledge, excellent insight, and high ethics and is expected to fulfill the role of a Director and the Board of Directors as listed below.
- (2) The Board of Directors shall nominate as a candidate for External Director a person who is expected to provide advice from an independent and objective standpoint in addition to qualifications listed in the preceding paragraph.
- (3) If any Director becomes unable to fulfill his/her duties as the Director of the Company for health or medical reasons or causes any damage to the corporate value of the Company due to nonfulfillment of his/her duties, an agenda regarding the dismissal of the Director shall be deliberated by the Board of Directors through examination by the Advisory Committee on Nomination and Remuneration.

(Roles of Directors and the Board of Directors)

- (1) Directors and the Board of Directors shall make effort to realize sustainable growth and enhance corporate value over the medium to long term as entrusted by the shareholders by realizing efficient and effective corporate governance, conducting important decision-making of the Company, and supervising execution of duties.
- (2) Directors and the Board of Directors shall make effort to build internal control systems, establish risk management systems, and make information disclosure in a timely and appropriate manner.
- (3) The Board of Directors shall supervise the state of progress regarding election of a successor to the chief executive officer whenever necessary.
- (4) The Board of Directors shall establish procedures on transactions with conflicts of interest and deliberate and approve transactions.

### 2. Candidates for Audit & Supervisory Board Member

(Policy on nomination of candidates for Audit & Supervisory Board Member)

- (1) The Board of Directors shall nominate as a candidate for Audit & Supervisory Board Member a person who has excellent insight and high ethics and is expected to fulfill the role of an Audit & Supervisory Board Member as listed below, subject to prior consent from the Audit & Supervisory Board.
- (2) The Board of Directors shall nominate as a candidate for External Audit & Supervisory Board Member a person who is expected to provide advice from an independent and objective standpoint in addition to qualifications listed in the preceding paragraph.
- (3) The Board of Directors shall make effort to nominate as a candidate for Audit & Supervisory Board Member at least one person who has appropriate knowledge regarding finance and accounting.

### (Roles of Audit & Supervisory Board Members)

Audit & Supervisory Board Members who shall play a part of supervision functions in cooperation with the Board of Directors shall make efforts to realize sound and sustainable growth and enhancement of corporate value over the medium to long term, and establish a superior corporate governance structure that can respond to social trust, while maintaining appropriate cooperation with stakeholders by auditing the execution of duties of Directors as an independent organization entrusted by the shareholders.

[Independence Standards for External Officers]

The Company established the "Independence Standards for External Officers" and designates those not applicable to all of categories listed below as an Independent Officer.

- 1. A person whose major business partner (Note 1) is the Company or an executive person (Note 2) of the same if such person is a juridical person, etc. (Note 3).
- 2. A major business partner (Note 1) of the Company or a major lender (Note 4) of the Company or an executive person (Note 2) of the same if such person is a juridical person, etc. (Note 3).
- 3. A consultant, accounting professional, or legal professional who receives a significant amount of money or other assets (Note 5) from the Company other than Officer remuneration.
- 4. A person who has fallen under any of items 1 to 3 above in a recent period (Note 6)
- 5. A relative within the second degree of relationship of a person who falls under any of items (a) to (d) below (excluding a person with whom relationship was dissolved due to a divorce, dissolution, etc.).
  - (a) A person who falls under any of items 1 to 4.
  - (b) An executive person (Note 2) of the Company's subsidiary
  - (c) A Non-executive Director of the Company's subsidiary (in the case that an External Audit & Supervisory Board Member is nominated as an Independent Officer)
  - (d) A person who has fallen under the preceding (b) or (c) or an executive person (Note 2) of the Company in a recent period (Note 6)
- 6. A major shareholder of the Company holding 10% or more of the Company's total shares for three or more consecutive years in a recent period (Note 6) or an executive person (Note 2) of the same if such person is a juridical person, etc. (Note 3).
- (Note 1) A "Major business partner" refers to a business partner with which the Company has transactions corresponding to, in principle, 3% or more of annual consolidated sales of the Company for three or more consecutive years (3% of annual consolidated sales is approximately 6,369 million yen in fiscal 2018)
- (Note 2) An "executive person" refers to an Executive Director or employee in the General Manager position or equivalent managerial position and other equally important position
- (Note 3) A "juridical person, etc." refers to a juridical person or any organization other than a juridical person (including agricultural cooperatives and management associations)
- (Note 4) A "major lender" refers to a lender from which the balance of loans as of the end of each fiscal year is, in principle, 2% or more of the consolidated total assets of the Company on the same day for three or more consecutive years (2% of the consolidated total asset is approximately 3,906 million yen in fiscal 2018)
- (Note 5) A "significant amount of money or other assets" refers to that with a value equivalent to a cash amount of 10 million yen or more per annum
- (Note 6) A "recent period" refers to a five-year period before the time point in which the election proposal to be submitted to the shareholder's meeting is determined