Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation.

> (Stock Exchange Code 1961) June 7, 2018

To Shareholders with Voting Rights:

Tsutomu Hasegawa Representative Director and President SANKI ENGINEERING CO., LTD. 8-1, Akashicho, Chuo-ku, Tokyo

NOTICE OF CONVOCATION OF THE 94th ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 94th Annual General Meeting of Shareholders of SANKI ENGINEERING CO., LTD. (the "Company"). The meeting will be held for the purposes as described below.

If you are unable to attend the meeting, you may exercise your voting rights by either of the methods below. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights by no later than 5:00 p.m. Japan time on Tuesday, June 26, 2018.

[Exercising Voting Rights in Writing]

Please indicate your proposals on the enclosed Voting Rights Exercise Form, and return it such that it arrives by the above deadline for exercise.

[Exercising Voting Rights via the Internet]

Please review the "Guide to Exercising Voting Rights via the Internet" on page 3 (Japanese version only), access the voting rights exercise website designated by the Company (https://www.web54.net), and enter your proposals by the above deadline for exercise, in accordance with the on-screen instructions.

1. Date and Time: Wednesday, June 27, 2018 at 10:00 a.m. Japan time

(Reception opens: 9:00 a.m.)

2. Place: Sakura Room, 4th Floor, Main Building, Imperial Hotel Tokyo

1-1, Uchisaiwai-cho 1-chome, Chiyoda-ku, Tokyo

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

94th Fiscal Year (April 1, 2017 - March 31, 2018) and results of audits by the Accounting Auditor and the Audit & Supervisory Board of the Consolidated

Financial Statements

2. Non-consolidated Financial Statements for the Company's 94th Fiscal Year

(April 1, 2017 - March 31, 2018)

Proposals to be resolved:

Proposal 1: Appropriation of Surplus

Proposal 2: Partial Amendments to the Articles of Incorporation

Proposal 3: Election of 12 Directors

Election of 2 Audit & Supervisory Board Members **Proposal 4:**

Election of 1 Substitute Audit & Supervisory Board Member **Proposal 5:**

Revision of Amount of Remuneration for Directors and Audit & Supervisory **Proposal 6:**

Board Members

- 1. English versions of this Notice of Annual General Meeting of Shareholders and the Reference Documents for the General Meeting of Shareholders will be posted on the Company's website (http://www.sanki.co.jp).
- 2. Should the Appendix and the Reference Documents for the General Meeting of Shareholders require revisions, the revised versions will be posted on the Company's website (http://www.sanki.co.jp).
- 3. When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.

Reference Documents for the General Meeting of Shareholders

Proposals and References

Proposal 1: Appropriation of Surplus

The Company considers the return of profits to shareholders an important management policy. The Company recognizes its dividend policy as the foundation of its shareholder return policy, and has increased its dividends in accordance with its business performance while maintaining a basic policy of a stable dividend, and taking into consideration the balance of ongoing business development and short-term returns to shareholders.

The Company has maintained a high level of profits from the previous fiscal year, and therefore proposes a year-end dividend for the fiscal year under review as follows, in addition to a special dividend, in acknowledgment of shareholders' ongoing support.

Items Related to the Year-end Dividend

- (1) Items related to the allocation of dividend property to shareholders and its total amount 20 yen per common share of the Company (Including an ordinary dividend of 10 yen and a special dividend of 10 yen) Total of 1,211,631,780 yen
- (2) Effective date of the appropriation of surplus June 28, 2018

Furthermore, the Company paid an interim dividend of 15 yen per share, and therefore the total dividend for the fiscal year under review will be 35 yen per share.

Proposal 2: Partial Amendments to the Articles of Incorporation

1. Reason for the amendment

In order to establish a more sophisticated corporate governance structure in the future, the Company must enhance mid- to long-term corporate value by balancing the functions of execution and supervision by forming a Board of Directors with persons that possess wide-ranging knowledge, experience, and capabilities. To address such issues, the Company proposes to amend the maximum number of Directors prescribed in Article 19 of the current Articles of Incorporation.

2. Details of the amendment

Details of the amendment are as follows.

(Amended part is underlined.)

	Current Articles of Incorporation	Proposed amendments to Articles of Incorporation		
	hapter 4 Directors and Board of Directors	Chapter 4 Directors and Board of Directors		
Articl	The Company shall have not more than twelve (12) Directors.	Article 19 The Company shall have not more than sixteen (16) Directors.		

Proposal 3: Election of 12 Directors

The terms of office of all Directors (10 Directors) will expire at the conclusion of this year's Annual General Meeting of Shareholders. Accordingly, the election of 12 Directors is proposed, by increasing 2 Directors (including 1 Non-executive Director) in order to further strengthen the corporate governance structure.

The candidates for Director are as follows:

lo.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the
	(Bute of onth)		and significant concurrent positions	Company hel
		April 1968 June 2003	Joined the Company Director; Deputy General Manager, Air-Conditioning & Plumbing Division	
		June 2004	Managing Executive Officer; General Manager, Air-Conditioning & Plumbing Division	
		April 2005	Managing Executive Officer; General Manager, Sales Headquarters	
		June 2005	Senior Executive Officer; General Manager, Sales Headquarters	
	Takuichi Kajiura	June 2007	Director; Senior Executive Officer; General Manager, Sales Headquarters	81,200
	(September 22, 1943)	April 2008	Director; Senior Executive Officer; General Manager, Mechanical & Electrical Contracting Headquarters	01,200
1		April 2010	Representative Director and Executive Vice President; General Manager, Mechanical & Electrical Contracting Headquarters	
		April 2011	Representative Director and Executive Vice President	
		April 2011 April 2012	Director	
		April 2012 April 2012	Representative Director and President	
		April 2012 April 2015	Representative Director and Chairman	
		Δ nril 7(1) [/	Director and Chairman	
		April 2017	Director and Chairman To present	
	Reason for nominatio		Director and Chairman To present	
	Reason for nominatio Mr. Takuichi Kajiura	n	To present	l of Directors
	Mr. Takuichi Kajiura	n focuses on enha	To present ncing the corporate governance of the Company as Chair of the Board	
	Mr. Takuichi Kajiura and as Non-executive	n focuses on enha Director. In add	To present ncing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Corporate value	npany by
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out	n focuses on enha Director. In add standing skills in	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judge activities of various economic organizations. The Company has judge	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out	n focuses on enha Director. In add standing skills in and insights are e	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills in and insights are e	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has actor.	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills in and insights are eandidate for Dire	To present neing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has sector. Joined the Company	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills ir and insights are candidate for Director April 1975	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has actor.	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills ir and insights are candidate for Director April 1975	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch,	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills in and insights are candidate for Director April 1975 June 2008	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has bettor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills in and insights are candidate for Director April 1975 June 2008	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has better. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills ir and insights are e andidate for Director April 1975 June 2008 April 2009	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judges essential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters	npany by ged that his
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a	n focuses on enha Director. In add standing skills ir and insights are e andidate for Director April 1975 June 2008 April 2009	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch,	mpany by ged that his therefore
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a nominated him as a ca	n focuses on enha Director. In add standing skills in and insights are candidate for Director April 1975 June 2008 April 2009 April 2010	To present noting the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judgessential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters	npany by ged that his
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	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a nominated him as a carrelation.	n focuses on enha Director. In add standing skills in and insights are candidate for Director April 1975 June 2008 April 2009 April 2010 April 2011	To present neing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company activities of various economic organizations. The Company has judgessential for the overall Group to promote solid management, and has ector. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales	mpany by ged that his therefore
2	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a nominated him as a carrelation.	n focuses on enha Director. In add standing skills ir and insights are candidate for Director April 1975 June 2008 April 2009 April 2010 April 2011 April 2012	To present neing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company activities of various economic organizations. The Company has judgessential for the overall Group to promote solid management, and has ector. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division	mpany by ged that his therefore
2	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a nominated him as a carrelation.	n focuses on enha Director. In add standing skills ir and insights are candidate for Director April 1975 June 2008 April 2009 April 2010 April 2011 April 2012	To present Incing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judges essential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General	mpany by ged that his therefore
2	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a nominated him as a carrelation.	n focuses on enha Director. In add standing skills in and insights are candidate for Director April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012	To present Incing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judges essential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division	mpany by ged that his therefore
	Mr. Takuichi Kajiura and as Non-executive demonstrating his out excellent experience a nominated him as a carrelation.	n focuses on enha Director. In add standing skills in and insights are candidate for Director April 1975 June 2008 April 2009 April 2010 April 2011 April 2012 June 2012	To present Incing the corporate governance of the Company as Chair of the Board ition, he contributes to the enhancement of corporate value of the Company has judges essential for the overall Group to promote solid management, and has extor. Joined the Company Executive Officer; Deputy General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Executive Officer; General Manager, Business Strategy Division, Mechanical & Electrical Contracting Headquarters Superior Executive Officer; General Manager, Tokyo Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Tokyo Branch Senior Executive Officer; General Manager, Sales Administration Division Director; Senior Executive Officer; General Manager, Sales Administration Division Representative Director; Senior Executive Officer; General	mpany by ged that his therefore

Mr. Tsutomu Hasegawa has continually demonstrated his leadership in the decision-making processes of the overall Group as Representative Director and President. In addition, he has been taking the initiative in the promotion of workstyle reforms, placing importance on communication with employees. As his capability as an executive and attractive personality will bring unity among all employees, the Company has judged that he is essential for the Company to achieve its Medium-Term Management Plan, and has therefore nominated him as a candidate for Director.

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the	
	, ,		<u> </u>	Company held	
3	Nobuo Kumura (November 1, 1949)	April 1972 June 2005 April 2008 April 2009 April 2011 April 2013 June 2014 April 2015 April 2017 <responsibilities< td=""><td>Joined the Company Executive Officer; Deputy General Manager, Kansai Branch Office Executive Officer; Deputy General Manager, Kansai Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Kansai Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Kansai Branch Managing Executive Officer; General Manager, Kansai Branch (in Charge of West Japan) Director; Managing Executive Officer; General Manager, Kansai Branch (in Charge of West Japan) Director; Managing Executive Officer; General Manager, CSR Promotion Division Director; Senior Executive Officer; General Manager, CSR Promotion Division Representative Director and Executive Vice President To present</td><td>Company held 22,700</td></responsibilities<>	Joined the Company Executive Officer; Deputy General Manager, Kansai Branch Office Executive Officer; Deputy General Manager, Kansai Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Kansai Branch, Mechanical & Electrical Contracting Headquarters Managing Executive Officer; General Manager, Kansai Branch Managing Executive Officer; General Manager, Kansai Branch (in Charge of West Japan) Director; Managing Executive Officer; General Manager, Kansai Branch (in Charge of West Japan) Director; Managing Executive Officer; General Manager, CSR Promotion Division Director; Senior Executive Officer; General Manager, CSR Promotion Division Representative Director and Executive Vice President To present	Company held 22,700	
		CSR Promotion Division, Chief Cost Inspector Office, Accounting Division, Real Estate Business Office			
	D C : ::		JIICC		
	Reason for nomination Mr. Nobuo Kumura has many years of experience in operation and division management of the facilities cons				

Mr. Nobuo Kumura has many years of experience in operation and division management of the facilities construction business and deeply understands the conditions of the Group. With such a foundation, he currently assists the President as Representative Director and Executive Vice President on a continuous basis and has responsibility for the CSR promotion departments and accounting departments. The Company has judged that his above experience and abundant insights are essential for the Company to promote solid management, and has therefore nominated him as a candidate for Director.

		April 1973	Joined the Company	
		June 2006	Executive Officer; General Manager, Chugoku Branch Office	
		April 2008	Executive Officer; Deputy General Manager, Tokyo Branch,	
			Mechanical & Electrical Contracting Headquarters	
		March 2010	Retired from the Company	
		April 2010	Representative Director and President, Sanki Techno Support	
			Co., Ltd.	
		March 2012	Retired from Sanki Techno Support Co., Ltd.	
		April 2012	Managing Executive Officer; General Manager, Tokyo Branch,	
			the Company	
	Hidami Paiii	April 2013	Managing Executive Officer; General Manager, Tokyo Branch	
	Hidemi Fujii (January 1, 1951)		(in Charge of East Japan)	17,700
	(January 1, 1931)	June 2013	Director; Managing Executive Officer; General Manager, Tokyo	
			Branch (in Charge of East Japan)	
4		June 2014	Director; Managing Executive Officer; Deputy General	
4			Manager, Mechanical & Electrical Contracting Headquarters	
			(Supervising East Japan and West Japan)	
		April 2015	Director; Senior Executive Officer; General Manager,	
			Mechanical & Electrical Contracting Headquarters	
		April 2017	Representative Director and Executive Vice President	
			To present	
		<responsibilities< td=""><td>s></td><td></td></responsibilities<>	s>	
		Information Syst	tems Office, General Affairs and Human Resources Division	

Reason for nomination

Mr. Hidemi Fujii, who has a thorough knowledge regarding business of the facilities construction business, has served as a departmental manager and President of Sanki Techno Support Co., Ltd. (a facilities construction business subsidiary) and deeply understands the conditions of the Group. With such a foundation, he currently assists the President as Representative Director and Executive Vice President on a continuous basis and has responsibility for general affairs, human resources, and information systems departments. The Company has judged that his above experience and abundant insights are essential to steady development of the Company, and has therefore nominated him as a candidate for Director.

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held		
		April 1972 April 2011	Joined the Company Executive Officer; Deputy General Manager, Chubu Branch			
		April 2013	Managing Executive Officer; General Manager, Chubu Branch			
		April 2017	Senior Executive Officer; General Manager, Mechanical &			
	Eiji Mitsuishi	7 2015	Electrical Contracting Headquarters	20.000		
	(February 24, 1952)	June 2017	Director; Senior Executive Officer; General Manager,	20,000		
			Mechanical & Electrical Contracting Headquarters			
_		an 1111.1	To present			
5		<responsibilitie< td=""><td></td><td></td></responsibilitie<>				
			Electrical Contracting Headquarters, Labor Safety, Health, Quality			
	Management & Environment Promotion Office					
	Reason for nomination					
	Mr. Eiji Mitsuishi has many years of experience in operation and division management of the facilities construction					
	business and deeply understands the conditions of this business. With such a foundation, he currently demonstrates his					
	excellent management skills as the person responsible for mechanical & electrical contracting departments. The Company					
	has judged that his above experience and management skills are essential for the Company to further enhance corporate					
	value, and has therefore nominated him as a candidate for Director.					
		April 1976	Joined the Company			
		April 2012	Executive Officer; Deputy General Manager, Environmental			
		0 4 1 2012	Systems Administration Division			
		October 2012	Executive Officer; General Manager, Environmental Systems			
		T 2014	Administration Division			
		June 2014	Managing Executive Officer; General Manager, Plants &			
			Machinery Systems Headquarters; General Manager,			
	Takashi Motomatsu	A	Environmental Systems Administration Division	12 200		
	(February 1, 1953)	April 2015	Managing Executive Officer; General Manager, Plants &	12,200		
	, , , , , , ,		Machinery Systems Headquarters			

June 2015

April 2018

<Responsibilities>

Mr. Takashi Motomatsu has many years of experience in operation and division management of the environmental systems business and has full knowledge regarding the conditions of related departments. With such a foundation, he currently has responsibility for the machinery systems administration departments and environmental systems administration departments. The Company has judged that his above experience and excellent management skills are essential for the Company to further enhance corporate value, and has therefore nominated him as a candidate for Director.

& Machinery Systems Headquarters

Machinery Systems Headquarters

To present

Plants & Machinery Systems Headquarters

Director; Managing Executive Officer; General Manager, Plants

Director; Senior Executive Officer; General Manager, Plants &

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held	
7	Hirokazu Ishida (January 22, 1959)	April 1983 April 2012 April 2013 April 2016 June 2017 April 2018 <responsibilities< td=""><td></td><td>16,500</td></responsibilities<>		16,500	
	Reason for nomination Mr. Hirokazu Ishida has many years of experience in operation and division management of the facilities construction business. He is currently involved in overall management of the Group as General Manager of the Management Planning Office and is significantly contributing to the enhancement of the Company's corporate value. The Company has judged that his past experience and insights into business management of the Group are essential to the further development of the Company, and has therefore nominated him as a candidate for Director.				
8	*Masayuki Kudo (June 27, 1959)	April 1985 June 2014 April 2017 April 2018 <responsibilities expressions<="" food="" service="" td=""><td>Joined the Company Executive Officer; General Manager, Facility Systems Division Managing Executive Officer; Deputy General Manager, Mechanical & Electrical Contracting Headquarters Managing Executive Officer To present</td><td>5,100</td></responsibilities>	Joined the Company Executive Officer; General Manager, Facility Systems Division Managing Executive Officer; Deputy General Manager, Mechanical & Electrical Contracting Headquarters Managing Executive Officer To present	5,100	

Mr. Masayuki Kudo has abundant operational experience including overseas as an engineer in the facilities construction business. In addition, he has experienced division management in the facility systems business for many years, and has full knowledge regarding business of both related departments. With such a foundation, he is currently demonstrating his outstanding skills as an officer responsible for international business, facility systems, and food service equipment. The Company has judged that his experience in the Company and insights are essential to management of the Company, and has therefore nominated him as a candidate for Director.

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
9	Masato Komura (July 12, 1947)	April 1971 July 1997 April 2000 January 2004 November 2005 June 2006 June 2007 April 2012 June 2012 June 2014	Joined Meiji Life Insurance Company Director; General Manager, Finance Division, Meiji Life Insurance Company Executive Managing Director, Meiji Life Insurance Company Senior Executive Director; General Manager, Asset Management Division, Meiji Yasuda Life Insurance Company Retired from Meiji Yasuda Life Insurance Company Representative Director and Chairman, TOWA KOSAN Retired from TOWA KOSAN Director; Senior Executive Officer; General Manager, CSR Promotion Division, the Company Director Director; Senior Executive Officer; General Manager, CSR Promotion Division Full-time Audit & Supervisory Board Member To present	39,000

Mr. Masato Komura has worked at an asset management division of a life insurance company for many years and has a thorough knowledge regarding finance and accounting. In addition, at the Company, he has experienced the management of TOWA KOSAN (a real estate management subsidiary) and served as an officer responsible for environmental systems administration departments and CSR promotion departments and has broad insight. Furthermore, he has contributed to the enhancement of corporate governance since June 2014 when he assumed office as full-time Audit & Supervisory Board Member. In order to utilize his abundant operational experience and insight, the Company has nominated him as a candidate for Non-executive Director.

		April 1977	Joined MITSUI LIFE INSURANCE MUTUAL COMPANY	
		June 2008	Director; Managing Executive Officer, MITSUI LIFE	
			INSURANCE COMPANY LIMITED	
		April 2009	Representative Director and President; Chief Operating Officer;	
		•	General Manager, Operational Improvement Promotion Division	
	37-1-14 37	April 2012	Representative Director and President; Chief Operating Officer	
	Yukiteru Yamamoto	June 2013	Special Advisor	4,500
	(June 3, 1953)	June 2014	External Director, the Company	
			To present	
10		April 2015	Advisor, MITSUI LIFE INSURANCE COMPANY LIMITED	
		March 2017	Retired from MITSUI LIFE INSURANCE COMPANY	
			LIMITED	

Reason for nomination

Mr. Yukiteru Yamamoto has served in positions including Representative Director and President of MITSUI LIFE INSURANCE COMPANY LIMITED, was also active as an Executive Member of the Policy Board of the Japan Business Federation from August 2013 to March 2017, and he thus possesses abundant operational experience and wide-ranging knowledge regarding corporate management. In order to utilize his experience and insight developed through this background, the Company has nominated him as a candidate for External Director.

N	Name		Past experience, positions, responsibilities,	Number of			
No.	(Date of birth)		and significant concurrent positions	shares of the			
		April 1970	Joined The Bank of Japan	Company held			
		May 1988	Manager, Overseas Research Section, Research and Statistics				
		1viay 1700	Department				
		May 1990	Manager, Management Planning Section, Management				
		Way 1990	Administration Department				
		May 1991	Manager, General Affairs Section, International Department				
		May 1992	General Manager, Niigata Branch				
		September 1994	Examiner, Examination Department				
		March 1996	General Manager, Kobe Branch				
	N. 1 . N. 1	October 1997	Retired from The Bank of Japan				
	Makoto Nukaga		Director and Vice President, Chibagin Research Institute	5,500			
	(December 21, 1946)		Corporation				
		June 1998	Director and President				
11		June 2010	Director and Chairman				
		December 2010	Retired from Chibagin Research Institute Corporation				
		January 2011	President, Organization for Workers' Retirement Allowance				
			Mutual Aid				
		September 2015	Retired from Organization for Workers' Retirement Allowance				
			Mutual Aid				
		June 2016	External Director, the Company				
			To present				
	Reason for nominatio						
			k of Japan for many years, and served in managerial positions in ke				
		in addition to serving as Director and President of Chibagin Research Institute Corporation and President of the					
			llowance Mutual Aid, etc., and he thus possesses abundant operation				
			utilize his experience and insight developed through this backgroulate for External Director.	na, tne			
	Company has homina	April 1977	Joined Mitsui Bank Co., Ltd.				
		June 2005	Executive Officer; General Manager, Operations Audit Division,				
		June 2005	Sumitomo Mitsui Banking Corporation				
		April 2008	Executive Officer				
		April 2008	Retired from Sumitomo Mitsui Banking Corporation				
		May 2008	Representative Director and President, SMBC Staff Service Co.,				
		, -	Ltd.				
	*Kazuhiko Kashikura	May 2013	Retired from SMBC Staff Service Co., LTD.	None			
	(April 13, 1954)	June 2013	Representative Director and President, SMBC Finance Service				
			Co., Ltd.				
		June 2017	Representative Director and Chairman, the Company				
12		Julie 2017	representative Brieffor and Chariman, the Company				
12		3 and 2017	To present				
12		<significant conc<="" td=""><td>To present</td><td></td></significant>	To present				

Mr. Kazuhiko Kashikura has served as Executive Officer of Sumitomo Mitsui Banking Corporation and a top executive at the same group companies and he thus has abundant experience and broad insight in corporate management. In order to utilize his experience and insight developed through this background, the Company has nominated him as a candidate for External Director.

(Notes) 1. * indicates a new candidate for Director.

- 2. Mr. Masato Komura is currently serving as Audit & Supervisory Board Member and is scheduled to resign as Audit & Supervisory Board Member at the conclusion of this General Meeting of Shareholders.
- 3. There are no special interests between the candidates and the Company.

Outside Corporate Auditor, Muromachi Co.,Ltd

- 4. (1) Mr. Yukiteru Yamamoto, Mr. Makoto Nukaga, and Mr. Kazuhiko Kashikura are candidates for External Director.
 - (2) The Company has registered Mr. Yukiteru Yamamoto and Mr. Makoto Nukaga with the Tokyo Stock Exchange as Independent Officers with no possibility of a conflict of interest occurring with general shareholders, whose designation is required by the Exchange. If they are reappointed and assumes office as Directors, They will contribute to be Independent Officers.
 - (3) If Mr. Kazuhiko Kashikura is appointed and assumes office as Director, the Company intends to register him with the Tokyo Stock Exchange as Independent Officer with no possibility of a conflict of interest occurring with general

shareholders, whose designation is required by the Exchange.

- 5. Number of years since candidates for External Director were appointed External Director
 - (1) Mr. Yukiteru Yamamoto's term in office as External Director will be four years at the conclusion of this General Meeting of Shareholders.
 - (2) Mr. Makoto Nukaga's term in office as External Director will be two years at the conclusion of this General Meeting of Shareholders.
- 6. Liability limitation agreements with candidates for Director
 - (1) The Company has entered into agreements with Mr. Takuichi Kajiura, Mr. Yukiteru Yamamoto, and Mr. Makoto Nukaga to limit their liabilities as provided for in Article 423, Paragraph 1, of the Companies Act, and the maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations. In addition, if Mr. Kazuhiko Kashikura is appointed and assumes office as Director, the Company intends to enter into the same agreement with him.
 - (2) The Company has entered into an agreement with Mr. Masato Komura as Audit & Supervisory Board Member to limit his liability as provided for in Article 423, Paragraph 1, of the Companies Act. The maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations. If he is appointed and assumes office as Director, the Company intends to newly enter into the agreement with him as Director.

Proposal 4: Election of 2 Audit & Supervisory Board Members

The Company proposes that the number of Audit & Supervisory Board Members be increased by 1 to strengthen and improve the audit structure. In addition, Audit & Supervisory Board Member Masato Komura will resign at the conclusion of this year's Annual General Meeting of Shareholder. Therefore the election of 2 Audit & Supervisory Board Members is proposed.

Furthermore, the Audit & Supervisory Board has given its approval to this proposal.

The candidates for Audit & Supervisory Board Member are as follows:

No. (Date of b	rth)	Past experience, positions and significant concurrent positions	Number of shares of the Company held
*Etsuji Hit (May 13, 1		Joined the Company General Manager, Accounting Department, Accounting Division General Manager, Internal Audit Office Retired from the Company Director, SANKI KANKYO SERVICE CO., LTD. Executive Managing Director Retired from SANKI KANKYO SERVICE CO., LTD. Management Planning Office, the Company To present	1,000
thorough kno Manager of I (a plant facili regarding cor	tomi had worked at the acc wledge regarding finance nternal Audit Office and so ties business subsidiary) a porate management. In ore	counting and finance departments of the Company for many years an and accounting. In addition, he engaged in audits of compliance as Gerved as Executive Managing Director of SANKI KANKYO SERVI and he thus has abundant operational experience and wide-ranging kn der to utilize his abundant operational experience and insight, the Cost & Supervisory Board Member.	eneral CE CO., LTD. owledge
*Shozo Fu (August 1, 2	April 1976 June 2006 January 2008 July 2008 June 2010 December 2010 August 2011 September 2011 June 2012 October 2015 <significant attorney-at-law="" con="" direct="" director<="" management="" or="" outside="" td=""><td>Appointed as a public prosecutor Director-General of the Rehabilitation Bureau, The Ministry of Justice Director-General of the Public Security Division, Supreme Public Prosecutors Office Director-General of Citizen Judge Trial Division Superintending Prosecutor, Hiroshima High Public Prosecutors Office Superintending Prosecutor, Nagoya High Public Prosecutors Office Retired from Nagoya High Public Prosecutors Office Registered as an attorney-at-law Representative Director and President, The Resolution and Collection Corporation Retired from The Resolution and Collection Corporation Joined OKUNO & PARTNERS To present Icurrent positions> (OKUNO & PARTNERS) or, Member of Audit and Supervisory Committee, Asset</td><td>None</td></significant>	Appointed as a public prosecutor Director-General of the Rehabilitation Bureau, The Ministry of Justice Director-General of the Public Security Division, Supreme Public Prosecutors Office Director-General of Citizen Judge Trial Division Superintending Prosecutor, Hiroshima High Public Prosecutors Office Superintending Prosecutor, Nagoya High Public Prosecutors Office Retired from Nagoya High Public Prosecutors Office Registered as an attorney-at-law Representative Director and President, The Resolution and Collection Corporation Retired from The Resolution and Collection Corporation Joined OKUNO & PARTNERS To present Icurrent positions> (OKUNO & PARTNERS) or, Member of Audit and Supervisory Committee, Asset	None

(Notes) 1. * indicates a new candidate for Director.

him as a candidate for External Audit & Supervisory Board Member.

Special interests between the candidates and the Company
 Mr. Shozo Fujita is serving concurrently as Outside Director and Member of Audit and Supervisory Committee of Asset

- Management One Co., Ltd., with which the Company has transactions including a facilities construction subcontracting agreement.
- 3. (1) Mr. Shozo Fujita is a candidate for External Audit & Supervisory Board Member and fulfills the criteria in the Independence Standards for External Officers established by the Company, as in the most recent three fiscal years, transactions with Asset Management One Co., Ltd. described in the above (Note) 2. accounted for less than 1% of consolidated net sales, respectively.
 - (2) If Mr. Shozo Fujita is appointed and assumes office as Audit & Supervisory Board Member, the Company intends to register him with the Tokyo Stock Exchange as Independent Officer with no possibility of a conflict of interest occurring with general shareholders, whose designation is required by the Exchange.
- 4. Liability limitation agreements with candidates for Audit & Supervisory Board Members.

 If Mr. Etsuji Hitomi and Mr. Shozo Fujita are appointed and assume office as Audit & Supervisory Board Members, the Company intends to enter into agreements with them to limit their liabilities as provided for in Article 423, Paragraph 1, of the Companies Act, and the maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations.

Proposal 5: Election of 1 Substitute Audit & Supervisory Board Member

Substitute Audit & Supervisory Board Member Takaya Abe was elected at the 93rd Annual General Meeting of Shareholders held on June 27, 2017, and the effectiveness of his election will expire at the conclusion of this year's Annual General Meeting of Shareholders. Therefore, in order to prepare for cases where the number of Audit & Supervisory Board Members falls below prescribed by laws and regulations, the Company proposes the election of Mr. Takaya Abe as a substitute Audit & Supervisory Board Member. Furthermore, the Audit & Supervisory Board has given its approval to this proposal.

The candidate for Substitute Audit & Supervisory Board Member is as follows:

Name (Date of birth)		Past experience, positions and significant concurrent positions	Number of shares of the Company held
Takaya Abe (February 19, 1952)	January 1982 April 1984 May 1995 May 2001 July 2010 June 2014 July 2014 <significant certified="" conc="" public<="" td=""><td>Joined Shinwa Audit Corporation Registered as certified public accountant Partner, Asahi Audit Corporation Representative Partner Partner, KPMG AZSA LLC Retired from KPMG AZSA LLC Established Abe Certified Public Accountant Office To present urrent position> accountant (Abe Certified Public Accountant Office)</td><td>None</td></significant>	Joined Shinwa Audit Corporation Registered as certified public accountant Partner, Asahi Audit Corporation Representative Partner Partner, KPMG AZSA LLC Retired from KPMG AZSA LLC Established Abe Certified Public Accountant Office To present urrent position> accountant (Abe Certified Public Accountant Office)	None

Reason for nomination

In order to utilize Mr. Takaya Abe's expertise and experience, etc. developed as a certified public accountant to strengthen the audit systems of the Company, the Company has nominated him as a candidate for substitute External Audit & Supervisory Board Member.

- (Notes) 1. There are no special interests between the candidate and the Company.
 - 2. (1) The candidate is a candidate for substitute External Audit & Supervisory Board Member.
 - (2) If Mr. Takaya Abe assumes office as Audit & Supervisory Board Member, the Company intends to register him with the Tokyo Stock Exchange as Independent Officer with no possibility of a conflict of interest occurring with general shareholders, whose designation is required by the Exchange.
 - 3. Liability limitation agreements with the candidate for substitute External Audit & Supervisory Board Member If Mr. Takaya Abe is appointed as Audit & Supervisory Board Member, the Company intends to enter into an agreement with him to limit his liability as provided for in Article 423, Paragraph 1 of the Companies Act, and the maximum amount of liability under this agreement shall be the greater of 10 million yen or the minimum amount stipulated in laws and regulations.

<Reference>

[Policy on nomination of a candidate for Director and Audit & Supervisory Board Member]

The Company established the "Sanki Engineering Corporate Governance Guidelines" and stipulated a policy about nomination of a candidate for Director and Audit & Supervisory Board Member as follows.

1. Candidates for Director

(Policy on nomination of candidates for Director)

- (1) The Board of Directors shall nominate as a candidate for Director a person who has abundant operational experience and knowledge, excellent insight, and high ethics and is expected to fulfill the role of a Director and the Board of Directors as listed below.
- (2) The Board of Directors shall nominate as a candidate for External Director a person who is expected to provide advice from an independent and objective standpoint in addition to qualifications listed in the preceding paragraph.

(Roles of Directors and the Board of Directors)

- (1) Directors and the Board of Directors shall make effort to realize sustainable growth and enhance corporate value over the medium to long term as entrusted by the shareholders by realizing efficient and effective corporate governance, conducting important decision-making of the Company, and supervising execution of duties.
- (2) Directors and the Board of Directors shall make effort to build internal control systems, establish risk management systems, and make information disclosure in a timely and appropriate manner.
- (3) The Board of Directors shall supervise the state of progress regarding election of a successor to the chief executive officer whenever necessary.
- (4) The Board of Directors shall establish procedures on transactions with conflicts of interest and deliberate and approve transactions.

2. Candidates for Audit & Supervisory Board Member

(Policy on nomination of candidates for Audit & Supervisory Board Member)

- (1) The Board of Directors shall nominate as a candidate for Audit & Supervisory Board Member a person who has excellent insight and high ethics and is expected to fulfill the role of an Audit & Supervisory Board Member as listed below, subject to prior consent from the Audit & Supervisory Board.
- (2) The Board of Directors shall nominate as a candidate for External Audit & Supervisory Board Member a person who is expected to provide advice from an independent and objective standpoint in addition to qualifications listed in the preceding paragraph.
- (3) The Board of Directors shall make effort to appoint at least one Audit & Supervisory Board Member who has appropriate knowledge regarding finance and accounting.

(Roles of Audit & Supervisory Board Members)

Audit & Supervisory Board Members who shall play a part of supervision functions in cooperation with the Board of Directors shall make efforts to realize sound and sustainable growth and enhancement of corporate value over the medium to long term, and establish a superior corporate governance structure that can respond to social trust, while maintaining appropriate cooperation with stakeholders by auditing the execution of duties of Directors as an independent organization entrusted by the shareholders.

[Independence Standards for External Officers]

The Company established the "Independence Standards for External Officers" and designates those not applicable to all of categories listed below as an Independent Officer.

- 1. A person whose major business partner (Note 1) is the Company or an executive person (Note 2) of the same if such person is a juridical person, etc. (Note 3).
- 2. A major business partner (Note 1) of the Company or a major lender (Note 4) of the Company or an executive person (Note 2) of the same if such person is a juridical person, etc. (Note 3).
- 3. A consultant, accounting professional, or legal professional who receives a significant amount of money or other assets (Note 5) from the Company other than Officer remuneration.
- 4. A person who has fallen under any of items 1 to 3 above in a recent period (Note 6)
- 5. A relative within the second degree of relationship of a person who falls under any of items (a) to (d) below (excluding a person with whom relationship was dissolved due to a divorce, dissolution, etc.).
 - (a) A person who falls under any of items 1 to 4.
 - (b) An executive person (Note 2) of the Company's subsidiary
 - (c) A Non-executive Director of the Company's subsidiary (in the case that an External Audit & Supervisory Board Member is nominated as an Independent Officer)
 - (d) A person who has fallen under the preceding (b) or (c) or an executive person (Note 2) of the Company in a recent period (Note 6)
- 6. A major shareholder of the Company holding 10% or more of the Company's total shares for three or more consecutive years in a recent period (Note 6) or an executive person (Note 2) of the same if such person is a juridical person, etc. (Note 3).
- (Note 1) A "Major business partner" refers to a business partner with which the Company has transactions corresponding to, in principle, 3% or more of annual consolidated sales of the Company for three or more consecutive years (3% of annual consolidated sales is approximately 5,104 million yen in fiscal 2017)
- (Note 2) An "executive person" refers to an Executive Director or employee in the General Manager position or equivalent managerial position and other equally important position
- (Note 3) A "juridical person, etc." refers to a juridical person or any organization other than a juridical person (including agricultural cooperatives and management associations)
- (Note 4) A "major lender" refers to a lender from which the balance of loans as of the end of each fiscal year is, in principle, 2% or more of the consolidated total assets of the Company on the same day for three or more consecutive years (2% of the consolidated total asset is approximately 3,571 million yen in fiscal 2017)
- (Note 5) A "significant amount of money or other assets" refers to that with a value equivalent to a cash amount of 10 million yen or more per annum
- (Note 6) A "recent period" refers to a five-year period before the time point in which the election proposal to be submitted to the shareholder's meeting is determined

Proposal 6: Revision of Amount of Remuneration for Directors and Audit & Supervisory Board Members

Regarding remuneration amounts for the Company's Directors and Audit & Supervisory Board Members, it was approved at the 82nd Annual General Meeting of Shareholders held on June 28, 2006 that remuneration shall be not more than 450 million yen per annum for Directors and not more than 100 million yen per annum for Audit & Supervisory Board Members, which remains effective to this day. However, to enable the Company to flexibly operate the remuneration system for officers by revising the amount of remuneration stated above in consideration of an increase in the number of Directors and Audit & Supervisory Board Members associated with the strengthening of the Company's corporate governance structure and the possibility of further increase in responsibilities of Directors and Audit & Supervisory Board Members due to changes in economic conditions and the business environment, the Company proposes to revise the amount of remuneration to not more than 650 million yen (of which, not more than 50 million yen for External Directors) per annum for Directors and not more than 120 million yen per annum for Audit & Supervisory Board Members.

The number of Directors is currently 10 and the number of Audit & Supervisory Board Members is currently four. If Proposal 3 and Proposal 4 are approved, the number of Directors and Audit & Supervisory Board Members will be 12 (including three External Directors) and five (including three External Audit & Supervisory Board Members), respectively.