

# Dialogue with Shareholders and Investors



## Basic Philosophy

We clarified our basic approach to issues, including ensuring the rights and equal treatment of shareholders, appropriate disclosure of information and transparency, and dialogue with shareholders, in the Sanki Engineering Corporate Governance Guidelines, established in December 2015. We are resolved to fulfill our responsibilities to shareholders and investors by following these guidelines.



Sanki Engineering Corporate Governance Guidelines  
<https://www.sanki.co.jp/en/corporate/governance/guideline.html>



## Appropriate Information Disclosure and Constructive Dialogue

As stated in our Disclosure Policy, Sanki Engineering is committed to the timely and appropriate disclosure of corporate information. We proactively disclose information beyond legal mandates when we deem it to be useful to shareholders and investors and in order to ensure management transparency.

### Status of Dialogue with Shareholders and Investors

In addition to livestreaming the general meeting of shareholders, we are striving to provide greater convenience for shareholders and enhance information disclosure by accepting questions via the corporate website ahead of the general meeting of shareholders and providing videos of the president's business reports on the Company's website. In fiscal 2023, we conducted a total of 69 dialogues with shareholders and investors through results briefings for analysts and institutional investors, as well as IR meetings and shareholder surveys. The needs and opinions identified through such dialogue with shareholders and investors are regularly presented to the Board of Directors and the Management Meeting.

#### Major Dialogue with Shareholders and Investors in FY2023

In addition to questions and comments about business performance and the business environment, the following themes were discussed in the dialogue.

- Ordering environment and profitability of ordered property
- Response to and impact on earnings of overtime caps applied from April 2024
- Measures for achieving management with due consideration of capital costs and share price, and policies for reducing cross-shareholdings

## External Recognition

### Selected as an Environmentally Sustainable Company

Sanki Engineering was selected as an Environmentally Sustainable Company in the 5th ESG Finance Award Japan, hosted by the Ministry of the Environment. The award was established to recognize institutional investors, financial institutions, and companies that incorporate significant opportunities and risks related to the environment into its management strategy to enhance corporate value, thereby generating positive effects on the environment, and to promote and expand ESG finance.

### Nikkei SDGs Management Survey Rating of 3 Stars

In the 5th Nikkei SDGs Management Survey, Sanki Engineering was rated 3 on a scale of 5 stars. The survey comprehensively evaluates a company's contribution to realizing the SDGs in the four categories of SDG strategy and economic value, social value, environmental value, and governance.



#### Disclosure Policy

<https://www.sanki.co.jp/en/ir/disclosure/>

#### Dialogues in FY2023

- Personnel responsible
  - President
  - Director and chief financial officer
  - General manager of the Management Planning Office
  - General manager of Corporate Communications Department
  - Staff in charge of IR
- Results briefings for analysts and institutional investors: 2
- Survey of individual shareholders: 1
- IR meetings: 66 times
  - Financial institutions: 13 meetings (7 companies)
  - Investment management companies: 42 meetings (26 companies)
  - Securities companies: 11 meetings (5 companies)



#### Medium-Term Management Plan "Century 2025" Phase 3 (FY2022-2025)

[https://www.sanki.co.jp/en/ir/policy/doc/Medium-Term\\_Management\\_Plan\\_Century\\_2025Phase3.pdf](https://www.sanki.co.jp/en/ir/policy/doc/Medium-Term_Management_Plan_Century_2025Phase3.pdf)



Selected as an Environmentally Sustainable Company



Nikkei SDGs Management Survey