

Sanki Engineering Group Business Overview by Segment

(Year ended March 2024)

Facilities Construction Business

Net Sales **182.5 billion yen*** Net Sales Composition Ratio **82%**



HVAC and Plumbing for Building, Industrial HVAC, and Electrical Systems

Net Sales Composition Ratio

75%

Our Facilities Construction Business is conducted in ways that are friendly to both people and the environment and through systems that are convenient, comfortable, and efficient, and also save energy. We are engaged in wide-ranging fields, including HVAC and plumbing systems for buildings, industrial HVAC systems, and electrical systems.

Main Sales Items

● HVAC and Plumbing for Buildings

- HVAC systems
- Industrial HVAC systems
- Clean rooms
- Environmental control systems
- Pharmaceutical and food manufacturing facilities
- Freezing and refrigeration
- District heating and cooling plants
- Nuclear power-related facilities
- Semiconductor manufacturing facilities
- Battery manufacturing facilities
- Plumbing system for water supply and drainage
- Food service equipment
- Disaster prevention systems

● Electrical Systems

- Electrical systems
- Telecommunication systems
- Electrical civil engineering

Facility Systems Business

Net Sales Composition Ratio

7%

We serve the needs of offices and other workplaces by providing design and project management for construction and relocation as well as strategic and operational consulting services.

Main Sales Items

● Facility Systems

- Project management and designing of fit-out and relocation of offices and workplaces
- Consulting involving overall work style

● Smart Building Solutions

- Central monitoring and automated control systems
- ITC solutions
- Crisis management (BCP) solutions
- IP phone solutions
- Security-related solutions

Plants & Machinery Systems Business

Net Sales **37.0 billion yen*** Net Sales Composition Ratio **17%**



Machinery Systems Business

Net Sales Composition Ratio

5%

We provide material handling systems and conveyance systems that meet customer needs and challenges in supply chain management.

Main Sales Items

● Conveyance Systems

- Lightweight conveyors
- Distribution-related conveyors
- Sorting devices
- Automated warehouse

● Material Handling Systems

- FA systems
- Clean conveyance systems
- Material handling systems
- Airport baggage and cargo handling systems
- Medical handling systems
- Handling information control systems

Environmental Systems Business

Net Sales Composition Ratio

12%

We develop unique facilities and systems for water and sewage treatment and waste treatment to enhance living environments while conserving energy and reducing CO₂ emissions.

Main Sales Items

● Water Treatment

- Water and sewage treatment facilities
- Sludge incineration facilities
- Industrial wastewater and waste gas treatment facilities
- Plant facilities for the food and chemical industries

● Waste Treatment

- Waste incineration facilities
- Landfill wastewater treatment facilities
- General and industrial waste disposal and recycling facilities
- Sludge recycling facilities

Group Companies

Facilities Construction Business

- Sanki Techno Support Co., Ltd.
- Sanki Construction Engineering (Shanghai) Co., Ltd.
- Thai Sanki Engineering & Construction Co., Ltd.
- CAD-KENDORO Co., Ltd.

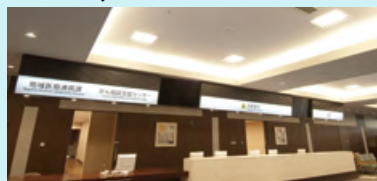
HVAC and Plumbing for Buildings Business



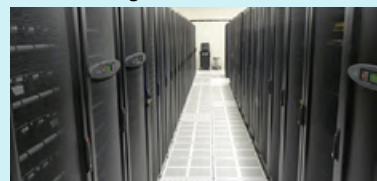
Industrial HVAC Business



Electrical Systems Business



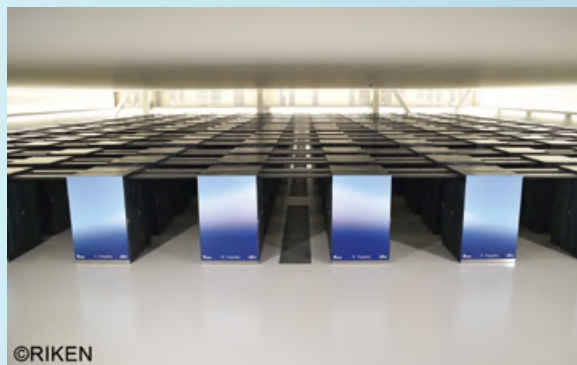
Smart Building Solutions Business



Facility Systems Business



Major Projects



Supercomputer Fugaku



Toranomon Hills Business Tower



Nippon Life Yodoyabashi Building

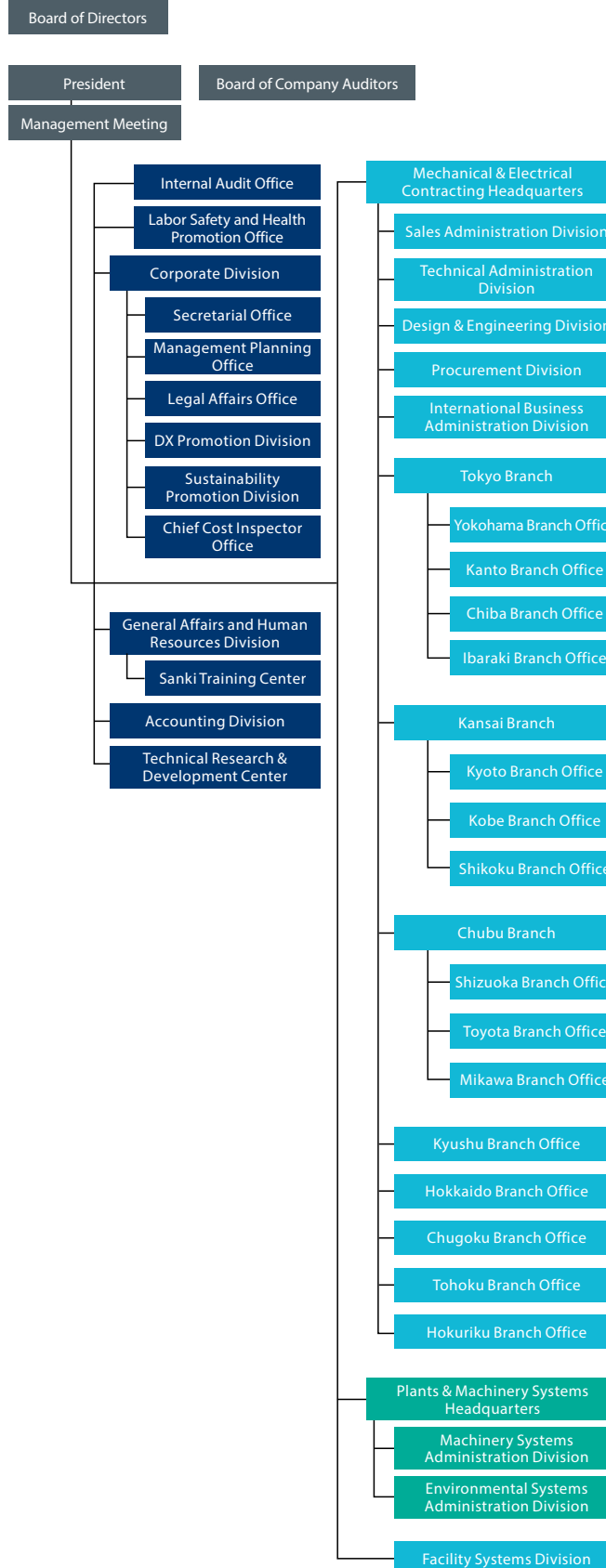


Kurita Innovation Hub, Kurita Water Industries Ltd.



Kanae Tochigi Factory No. 3 Factory Building

Organization (as of April 1, 2024)



Group Companies

Machinery Systems Business

- Sanki Sangyo Setsubi Co., Ltd.

Environmental Systems Business

- Sanki Greentech Co., Ltd.
- Sanki Aquatech Co., Ltd.
- AQUACONSULT Anlagenbau GmbH
- Sendai Kankyo Hozen Co., Ltd.
- PFI Okubo Techno Resource Co., Ltd.

Machinery Systems Business



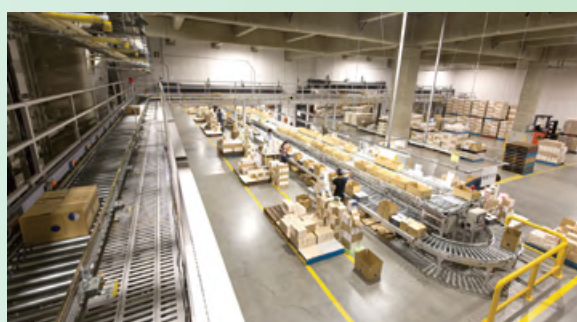
Environmental Systems Business



Major Projects



South Wing of Narita International Airport's Terminal 1



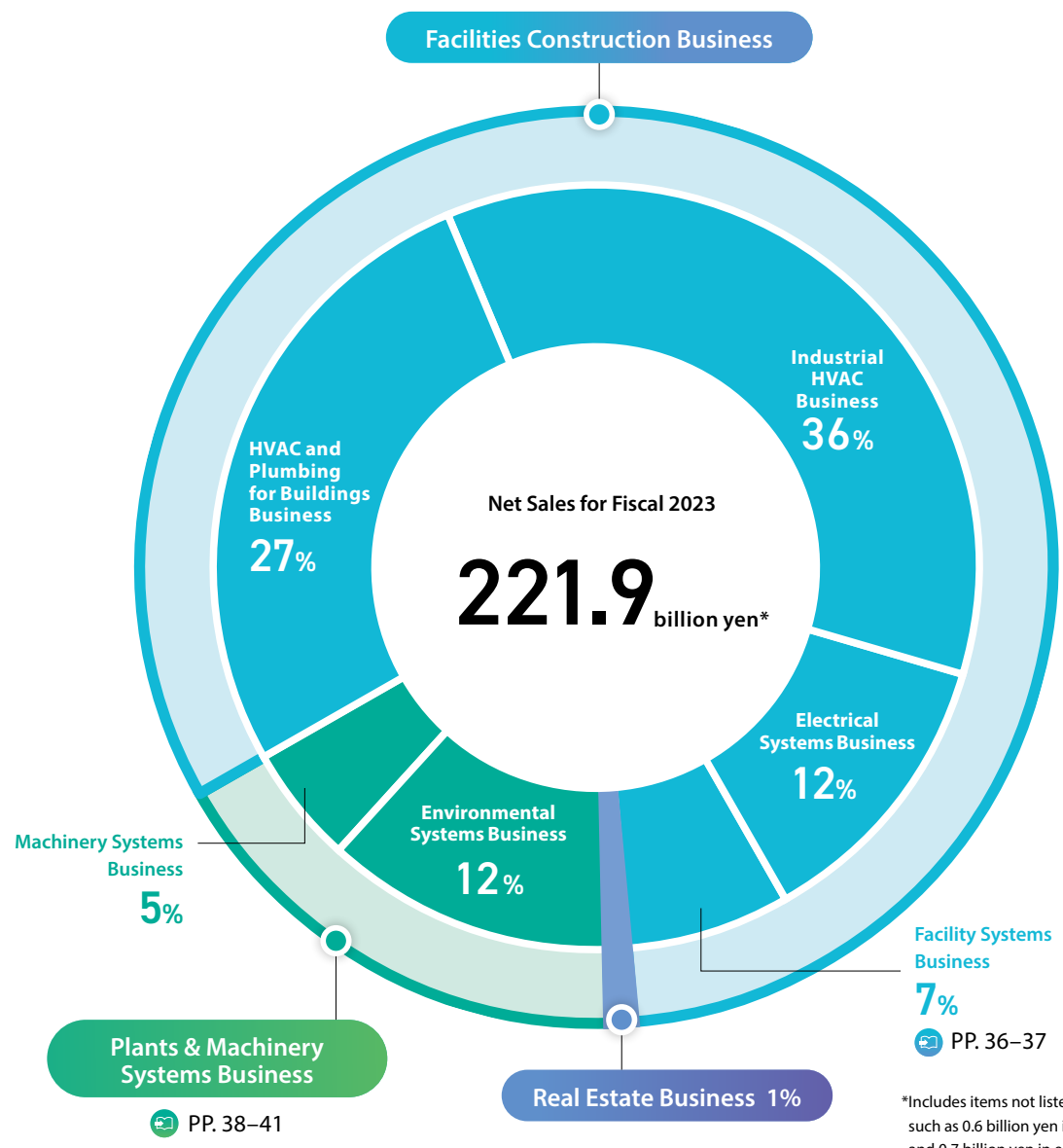
Tohan Wako Center



Okubo Water Purification Plant



Clean Hill Tenzan



*Includes items not listed in the graph, such as 0.6 billion yen in other net sales and 0.7 billion yen in elimination of intersegment transactions.

Real Estate Business

Net Sales **2.4 billion yen***

Net Sales Composition Ratio **1%**



Our Real Estate Business includes operations in the areas of real estate leasing and building management. We are striving to expand into higher value-added real estate while taking advantage of our current technology.

- Main Sales Items**
- **Real Estate Leasing**
 - Land leasing
 - Building leasing
 - **Building Maintenance and Management**
 - Facility maintenance and upgrades

