

# Dialogue with Shareholders and Investors



## Basic Philosophy

We clarified our basic approach to issues, including ensuring the rights and equal treatment of shareholders, appropriate disclosure of information and transparency, and dialogue with shareholders, in the Sanki Engineering Corporate Governance Guidelines, established in December 2015. We are resolved to fulfill our responsibilities to shareholders and investors by following these guidelines.



Sanki Engineering Corporate Governance Guidelines

<https://www.sanki.co.jp/en/corporate/governance/guideline.html>



## Appropriate Information Disclosure and Constructive Dialogue

As stated in our Disclosure Policy, Sanki Engineering is committed to the timely and appropriate disclosure of corporate information. We proactively disclose information beyond legal mandates when we deem it to be useful to shareholders and investors and in order to ensure management transparency.

### ● Status of Dialogue with Shareholders and Investors

In addition to livestreaming the general meeting of shareholders, we are striving to provide greater convenience for shareholders and enhance information disclosure by accepting questions via the corporate website ahead of the general meeting of shareholders and providing videos of the president's business reports on the Company's website. We engage our investors by holding results briefings for analysts and institutional investors, as well as individual IR meetings throughout the year (45 times in fiscal 2022). We also periodically conduct shareholder surveys, and the needs and opinions identified through such dialogue with shareholders and investors are regularly presented to the Board of Directors and the Management Meeting.

### Major Dialogue with Shareholders and Investors

In addition to questions and comments about business performance and the business environment, the following themes were discussed in the dialogue.

- Status of the Medium-Term Management Plan "Century 2025" Phase 3
- Impact of the sharp rise in material, equipment, and labor costs on business performance
- Response to and impact of overtime caps applied in 2024

## External Recognition

### ● Received Top Rating in the ESG/SDGs Assessment Loan Scheme

Sanki Engineering received the highest rating of AAA for an ESG/SDGs Assessment Syndicated Loan scheme in which the Sumitomo Mitsui Banking Corporation extends loans based on an independent corporate evaluation conducted by the Japan Research Institute. We were recognized for achieving high marks in the areas of response to climate change, integrity in customer relationships, and sustainability management.

### ● Nikkei SDGs Management Survey Rating of 3.5 Stars

In the 4th Nikkei SDGs Management Survey, Sanki Engineering was rated 3.5 on a scale of 5 stars. The survey comprehensively evaluates a company's contribution to realizing the SDGs in the four categories of SDG strategy and economic value, social value, environmental value, and governance.

### Disclosure Policy

<https://www.sanki.co.jp/en/ir/disclosure/>

### IR Meetings in FY2022

#### • Personnel responsible

- Director and chief financial officer
- General manager of the Management Planning Office
- General manager of Corporate Communications Department
- Staff in charge of IR

#### • Target shareholders and investors

- Financial institutions  
13 meetings (7 companies)
- Investment management companies  
21 meetings (14 companies)
- Securities companies  
11 meetings (5 companies)

### Medium-Term Management Plan "Century 2025" Phase 3 (FY2022-2025)

[https://www.sanki.co.jp/en/ir/policy/doc/Medium-Term\\_Management\\_Plan\\_Century\\_2025Phase3.pdf](https://www.sanki.co.jp/en/ir/policy/doc/Medium-Term_Management_Plan_Century_2025Phase3.pdf)



Sumitomo Mitsui Banking Corporation ESG/SDGs Assessment Loan



経営調査 2022 ★★★★★

Nikkei SDGs Management Survey